

Conditions of R.F.P. for Vehicle/Equipment Acquisition (If Applicable)

GENERAL

It is the intent of the specifications to describe basic vehicles and/or equipment, hereafter referred to as unit(s), required for Mountain View County application. Any errors or omissions in the specification shall not relieve the bidder from responsibility of furnishing complete, safe operational unit(s), ready to go into service. The unit(s) shall be the manufacturer's current model, proven in use by contractors and municipalities. The unit(s) must comply with all related manufacturing, operational, and safety standards established by municipal, provincial and federal governing bodies. Any discrepancy between the specifications attached hereto and the above should be brought to the attention of Mountain View County in the response. It is the submitter's responsibility to clarify interpretation of any clauses before the close of the R.F.P. by contacting the appropriate personnel listed on the Request for Proposal.

DOCUMENTATION

One complete set of each of the specification documents, properly completed by the bidder, must be returned, attached to the Request for Quotation. For each item in each of the specifications, the "Yes", "No" and/or "Alternative" column of the specification must be completed. Check the "Yes" column only if the equipment or service provided will fully comply with that specification item. If the "No" column is checked, provide details of what is being offered in the "Alternative" column. Where the specification asks for information, the answer must appear in the "Alternative" column. Provision of supporting technical, descriptive information, and/or detailed drawings as indicated in the specification, are necessary to validate bid. Additional more detailed documentation, including maintenance and parts manuals may be requested of those bidders in close contention for R.F.P. evaluation, to be taken into account in the final recommendation.

R.F.P. EVALUATION

R.F.P. evaluation will be focused on the most cost-effective acquisition for Mountain View County. The considerations used in evaluating the proposals will include, but are not limited to, compliance with the specification, demonstrated satisfactory performance of the intended task, initial cost, delivery time, availability of parts and service, operating costs, warranty coverage and vendor performance records. Mountain View County reserves the right to consider variations from the specifications with due regard to their importance. For evaluation purposes, Mountain View County will consider the cost of retrofitting items which the vendor has not offered, but which are essential to meet the minimum specification. Prices will be the County's estimated cost.

DELIVERY

Time is of the essence in the proposed contract. The County may refuse to consider any R.F.P. which does not specify the date or provide a method, by which the date can be calculated, for delivery of the unit(s). The County may take action to recover losses or damages sustained as a result of delayed or non-delivery and will be entitled to secure the unit(s) from any other source and refuse delivery from the original supplier.

PERFORMANCE AND DEMONSTRATION

Established product performance and reliability under the intended working conditions in the County application is a prime factor which will be given heavy emphasis in the evaluation of bids. It is the responsibility of the bidder to provide Mountain View County, upon request, a multi-day demonstration/trial period with a unit representative of that offered, within one week of the R.F.P. closing date. Demo unit performance/evaluation selection criteria will include but are not limited to:

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|-----------------------------|---------------------------|--|
| a) Productivity | d) Operator acceptance | f) Safety |
| b) Task performance ability | e) Ease of serviceability | g) Compatibility with existing fleet units/operator skills |
| c) Fuel economy | | |

The bidder shall satisfy the purchasing official that he maintains a service centre within 100 miles of the working location of the unit offered. This facility must be staffed with qualified servicemen and have provisions for storing a representative supply of parts for the unit offered, as well as provisions for securing parts from the manufacturer within a reasonable length of time.

LIFE COST

Anticipated life cycle cost for unit(s) to be acquired will be estimated and taken into account in the evaluation of bids. Low bid based on initial purchase cost will not necessarily be accepted if it can be demonstrated that other bids will be lower on an accumulated life cost basis. Productivity and fuel consumption will be significant factors in the evaluation of bids. Established County experience with operation, maintenance and repair of equipment of the same manufacturer, or same configuration and build, will be taken into account when evaluating the R.F.P.

Units offered under this R.F.P. shall be new standard production models of the latest design in current production.

Materials shall be of good commercial quality for the intended service, and shall be produced by use of current manufacturing processes. Material shall be treated to resist rust, corrosion and wear as needed.

The design of the mechanical members shall be such that the stress imposed through normal shock loads at maximum engine torque shall not cause rupture or permanent deformation or undue wear on any member.

Bidders must submit with their bid the latest printed specifications and advertising literature on the units they propose to furnish.

Bidder shall supply one (1) parts book, one (1) service and repair manual and one (1) operator's manual with each unit (paper).

Bidder shall be prepared to give a complete demonstration of the merits of the machines offered as directed by the purchaser. The machines so demonstrated shall be complete as offered by the bidder for this bid.

The bidder shall list on a separate sheet of paper any variation from, or exceptions to, the conditions and specifications of this bid. This sheet shall be labeled "Exception(s) to Bid Conditions and Specification", and shall be attached to the bid.

The price or prices quoted shall include all transportation charges fully prepaid to Didsbury.

Purchaser desires delivery to be completed within 90 days of award. Bidder certifies notification of delivery will be completed 30 days from date of award.

Awards will be made based on the best value offered. Clauses requiring specific guarantees to cover parts, delivery, total repairs, resale value and buy-back may be included. The quality of the articles to be supplied, their conformity with the specifications, their suitability to requirements, delivery terms and guarantee clauses shall be taken into consideration.

The purchaser reserves the right to reject any or all bids, to waive any informality in bids, to accept in whole or part such bid, or bids, as may be deemed in the best interest of the purchaser.

IMPORTANT: If applicable, machine engine fuel consumption per mile/km/hour is very important to Mountain View County. The R.F.P. must state consumption per km/hour at rated rpms to provide rated horsepower:

Rating: _____

Total _____ litres/gallons per km/hour at _____ rpms producing _____ horsepower to _____ lbs rim pull torque under normal operation.

Mountain View County will monitor fuel consumption and calculate machine efficiency for a minimum of six (6) months or one (1) thousand hours, whichever ever comes first, as accurately as possible. If fuel consumption is other than stated during normal conditions, this R.F.P. can become void at the supplier's expense.

Bio-diesel and ethanol are becoming the fuel of the future. Please state degree of compatibility of proposed units in the range of B5 to B20 (diesel blend)

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